# COUNTY OF SAN LUIS OBISPO BOARD OF SUPERVISORS AGENDA ITEM TRANSMITTAL

(1) DEPARTMENT Social Services	(2) MEETING DATE 3/13/2012		(3) CONTACT/PHONE Rochelle Miller 781-1929 Reva Bear 781-1835					
Request to: 1) approve an agreement (Clerk's File) with the South Bay Workforce Investment Board, Inc. of Los Angeles County for receipt of National Emergency Grant (NEG) funds in the amount of \$318,318; 2) authorize a corresponding budget adjustment of \$318,318 in NEG funds to Department of Social Services Fund Center – 180; and 3) approve a contract agreement (Clerk's File) with Goodwill Industries of Santa Cruz, Monterey, and San Luis Obispo Counties for Dislocated Worker services for Fiscal Years 2011/12 and 2012/13 in the amount of \$289,525 in NEG funds.								
(5) RECOMMENDED ACTION It is recommended that your Board:								
<ol> <li>Approve and direct the Chairperson to sign the negotiated Agreement between the County of San Luis Obispo and South Bay Workforce Investment Board, Inc. for participation in the United States Department of Labor National Emergency Grant (NEG) for a 15 month implementation period, December 1, 2011 through March 17, 2013;</li> </ol>								
<ol> <li>Approve a Budget Adjustment Request to add \$318,318 in unanticipated revenue to the Department of Social Services (DSS) Fund Center #180 for FY 2011-2012 for the NEG (4/5<sup>th</sup>,s vote of Board required); and</li> </ol>								
<ol> <li>Approve and direct the Chairperson to sign the contract agreement between Goodwill Industries of Santa Cruz, Monterey, and San Luis Obispo Counties (Goodwill) in the amount of \$289,525 in NEG funds to provide dislocated worker services for Fiscal Years 2011/12 and 2012/13.</li> </ol>								
(6) FUNDING SOURCE(S) Department of Labor - Grant Funding  (7) CURRENT YEAR FIND IMPACT \$318,318.00		NANCIAL	NCIAL (8) ANNUAL FINANCIAL (9) BUDGETED? Yes					
(10) AGENDA PLACEMENT  {X } Consent { } Presentation { } Hearing (Time Est) { } Board Business (Time Est)								
(11) EXECUTED DOCUMENTS { } Resolutions {X} Contracts { } Ordinances { } N/A		(12) BUDGET ADJUSTMENT REQUIRED? BAR ID Number: 1112050 {X} 4/5th's Vote Required { } N/A						
(13) OUTLINE AGREEMENT REQUISITION NUMBER (OAR) 19001118		(14) W-9 {X} No { } Yes						
	16) BUSINESS IMPACT STATEMENT?	(17) AGENDA ITEM HISTORY						
N1/A	No	{X} N/A Date						
(18) ADMINISTRATIVE OFFICE REVIEW Emily Jackson								
(19) SUPERVISOR DISTRICT(S) All Districts -								

## **County of San Luis Obispo**



TO: Board of Supervisors

FROM: Social Services / Rochelle Miller 781-1929

Reva Bear 781-1835

DATE: 3/13/2012

SUBJECT: Request to: 1) approve an agreement (Clerk's File) with the South Bay Workforce Investment Board, Inc.

of Los Angeles County for receipt of National Emergency Grant (NEG) funds in the amount of \$318,318; 2) authorize a corresponding budget adjustment of \$318,318 in NEG funds to Department of Social Services Fund Center – 180; and 3) approve a contract agreement (Clerk's File) with Goodwill Industries of Santa Cruz, Monterey, and San Luis Obispo Counties for Dislocated Worker services for

Fiscal Years 2011/12 and 2012/13 in the amount of \$ 289,525 in NEG funds.

#### **RECOMMENDATION**

It is recommended that your Board:

- Approve and direct the Chairperson to sign the negotiated agreement between the County of San Luis Obispo and South Bay Workforce Investment Board, Inc. for participation in the United States Department of Labor National Emergency Grant (NEG) for a 15 month implementation period, December 1, 2011 through March 17, 2013;
- 2. Approve a Budget Adjustment Request to add \$318,318 in unanticipated revenue to the Department of Social Services (DSS) Fund Center #180 for FY 2011-2012 for the NEG (4/5<sup>th</sup>)s vote of Board required); and
- 3. Approve and direct the Chairperson to sign the contract agreement between Goodwill Industries of Santa Cruz, Monterey, and San Luis Obispo Counties (Goodwill) in the amount of \$289,525 in NEG funds to provide dislocated worker services for Fiscal Years 2011/12 and 2012/13.

#### **DISCUSSION**

California implemented the federal Workforce Investment Act (WIA) of 1998 in the year 2000 with the goal of building a comprehensive workforce investment system that would increase employment opportunities, job earnings and retention, while improving occupational skills to sustain California's economic growth in future years. The One-Stop Operator (Goodwill) is responsible for the administrative operations of the One-Stop delivery system, working in conjunction with the County, the San Luis Obispo County Workforce Investment Board (SLOWIB), and One-Stop partners. For purposes of this contract, administrative operations means the management and coordination of those activities necessary to support the delivery of program services in the One-Stop delivery system and more particularly in the One-Stop Career Centers in our County. The local One-Stop Career Centers offer a full range of employment services including, but not limited to, training, career counseling, job listings, and services to match employers with job seekers. Goodwill Industries as the local operator provides Dislocated Worker services.

National Emergency Grants (NEGs) temporarily expand the service capacity of Workforce Investment Act Dislocated Worker training and employment programs at the state and local levels by providing funding assistance in response to large, unexpected economic events which cause significant job losses. NEGs generally provide resources to states and local workforce investment boards to quickly reemploy laid-off workers by offering

training to increase occupational skills. In August 2011, San Luis Obispo County was asked to participate in the California Multi-Sector Partnership NEG, funded by the U.S. Department of Labor (DOL). The Multi-Sector Partners include 21 California local workforce investment areas and their boards, the California Employment Development Department (EDD), the California Workforce Investment Board, and the California Workforce Association. The purpose of this NEG is to provide re-training, career development, and supportive services for up to 5,887 workers recently dislocated from employment in multiple industries across 21 local workforce investment areas in southern, central, and northern California, with special funds so that WIA Formula Dislocated Worker funds are not impacted. A list of companies throughout California that suffered mass layoffs (affecting 50 or more employees) during fiscal years (FY) 2009/10-2010/11 has been provided to all workforce areas providing services under the Multi-Sector National Emergency Grant. For the San Luis Obispo County area, dislocated workers from the following companies may be eligible for services: 1) the U.S. Census (San Luis Obispo), 2) Lucia Mar School District, and 3) Dioptics Medical Products. A review of unemployment records by EDD has revealed that some 90 employees from the aforementioned companies received unemployment benefits during 2011. Outreach efforts are underway to contact the affected workers and approximately 20 thus far have indicated an interest in participating in services.

The South Bay WIB (SBWIB) of Los Angeles County will serve as the grant recipient, fiscal agent, and administrative entity for this project. San Luis Obispo County is named as a Contract Agent for the SBWIB. The Department of Social Services will oversee administrative and fiscal functions as well as monthly reporting to the SBWIB in its capacity as the Administrative Entity and Fiscal Agent for the SLOWIB. The grant requires that 40 participants in SLO County be enrolled in the program by March 31, 2012. The DOL instructed each WIB that existing contractors may be Multi-Sector NEG providers as long as they are providing dislocated worker services. Since Goodwill was already on contract to provide dislocated worker services in San Luis Obispo County, a competitive procurement was not required.

This contract will allocate a total of \$289,525 in new NEG funds for Dislocated Worker services that include assessments, classroom-based training through the use of an individual training account (ITA), on-the-job training (OJT), as well as supportive services and job placement. A copy of the County's contract with the SBWIB, as the prime agreement, will be provided to Goodwill.

Approval of this item will allow the County to receive additional funds to supplement current Dislocated Worker funds. NEGs are discretionary awards by the Secretary of Labor that temporarily expand service capacity at the State and local levels through time-limited funding assistance in response to significant dislocation events. The State estimates that the dislocations that have occurred in San Luis Obispo County since March of 2009 have affected nearly three-hundred (300) local employees.

#### **OTHER AGENCY INVOLVEMENT/IMPACT**

The Workforce Investment Board (WIB) and the California Employment Development Department participated in creating this contract. County Counsel has reviewed and approved the contract as to legal form and effect.

#### FINANCIAL CONSIDERATIONS

The NEG funding is 100% federally funded and will have no impact to the Department's adopted level of General Fund support.

The initial award of \$318,318 is 40% of the total allocation that will be made available to the County of San Luis Obispo. Based on performance, further funds may be made available to serve an additional 60 participants through the life of the grant which expires March 17, 2013. Goodwill's contract in the amount of \$289,525 represents approximately 91% of this initial allocation of NEG funds. The balance of \$28,793 is allocated for DSS Administration through the life of the grant.

A budget adjustment in the amount of \$318,318 in unanticipated revenue is included with this item to add NEG funding to the DSS FY 2011-2012 budget, Fund Center #180.

		Sharing Ratios			
Agency	Budgeted 12/1/2011 – 6/30/12 & 7/1/12- 3/17/2013	Fed	State	Co	Other
Goodwill – FY2011/12-2012/13 - Total NEG Contract Amount	\$ 289,525	100%	0%	0%	0%

#### **RESULTS**

The below results for Goodwill are outcomes that were suggested in the California Multi-Sector Workforce Partnership National Emergency Grant Application to the United States Department of Labor Employment and Training Administration on March 21, 2011.

- 1. Contractor will serve a minimum of a minimum of forty (40) and up to one-hundred (100) Dislocated Workers
- 2. Contractor will execute a minimum of thirty (30) NEG-funded On-the-Job (OJT) contracts.
- 3. Contractor will execute a minimum of ten (10) NEG-funded Individual Training Accounts (ITAs).
- 4. Contractor will enroll a minimum of ten (10) NEG funded dislocated workers per month.
- 5. Contractor will provide NEG-funded dislocated workers services that result in an eighty two percent (82%) entered employment rate.
- 6. Contractor will provide NEG-funded dislocated workers services that result in eighty five percent (85%) being employed in the first quarter after the exit quarter (i.e., retaining employment).
- 7. Contractor will provide NEG-funded dislocated worker services that result in those who exit the program being employed with average earnings of \$15,900.

### **ATTACHMENTS**

 Attachment 1 (Clerk's Filed) – Agreement with South Bay Workforce Investment Board, Inc. and Attachment 2 (Clerk's Filed) – Contract agreement with Goodwill Industries of Santa Cruz, Monterey, and San Luis Obispo Counties